

COMMERCIAL LEASING IN THE TIME OF COVID

December 7 - 11, 2020

Webinar Series

6th Annual Women in Leasing Law (Virtual) Symposium Co-Sponsored by the Commercial Leasing Practice Area Subcommittee of the Real Property Law Section of the California Lawyers Association

Earn 3 Hours of MCLE Credit!

MONDAY, DECEMBER 7

FREE! No MCLE
Must Register

Commercial Leasing Brokers discuss current market conditions for retail, office and industrial sectors

SPEAKERS

Lisa Gooden | MODERATOR

Senior Vice President & Consultant, Landmark Equity Properties LP

Carrie Bobb

CEO, Carrie Bobb & Co.

Jennifer Frisk

Senior Managing Director, Newmark Knight Frank

Gina Guarino

Director of Real Estate at Held Properties, Inc. (LL), Independent Broker (T)

Paulette Toumazos

Principal, Lee & Associates

11:45 AM - 1:00 PM

Roundtable

11:45 AM - 12:00 PM

Introductory Remarks

Jo Ann Woodsum

It's a Tenant's Market: Tenant-Friendly Commercial Lease Provisions in the COVID-19 Leasing Market

TUESDAY, DECEMBER 8

12:00 PM

The post-Covid era will be characterized by high vacancy, a rise in bankruptcies and falling rents resulting in a more tenant-friendly market than we have seen in many years. This webinar will discuss tenant-friendly lease provisions (taking into account evolving case law and legislation) which tenants should consider incorporating into their commercial lease transactions.

SPEAKERS

JJ Sherman

Law Offices of J.J. Sherman, P.C.

Krista Kim

Valence Law Group, PC

WEDNESDAY, DECEMBER 9

The New Force Majeure Clause in Commercial Leases

SPEAKERS

Jo Ann Woodsum,

Woodsum Law Offices

Chan Stroman,

Landlord Counsel LLC

12:00 PM

The purpose of this workshop is to examine the force majeure clause in commercial leases in the pre-Covid-19 era (including relevant case law) and the modifications that we anticipate seeing in the marketplace during the Covid era.

Condemned by COVID: the lease
takings clause in 2020 - hero or
dud?

THURSDAY, DECEMBER 10

SPEAKERS

12:00 PM

Maria Bernstein,

SSL Law Firm – San Francisco

Kristen Steinke

Lounsbery Ferguson Altona & Peak-
Escondido

Robert Martin

SSL Law Firm – San Francisco

A basic overview of the takings clause in commercial leases, relevant case law with a primer on how it may beat force majeure to help tenants in COVID-19 related lease negotiations...or not.

FRIDAY, DECEMBER 11

FREE! No MCLE
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Retail Business Forecast followed
by Networking/End-of-Year
Jubilation

2:00 PM - 4:00 PM

Roundtable 2:00 PM - 3:00 PM

Networking 3:00 PM - 4:00 PM

SPEAKERS

Jo Ann Woodsum | MODERATOR

Woodsum Law Offices

Mar Diteos

CEO, Chilli Beans USA

Eileen Rinaldi

CEO, Ritual Coffee Roasters, Inc.

Natalia Bushyager

Founder, Picnic on Third

Kathryn Swimm

Director, Associate Counsel, Real
Estate, Hudson Bay Company



**Thank
you!**

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WOODSUM LAW OFFICES

EXPERIENCED COMMERCIAL LEASING COUNSEL



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J.J. SHERMAN, ESQ.